



# ICT Equipment & Financing **eir Business Solutions**

Business rises on eir

## Access leading ICT brands from a single equipment partner



- ✓ **Are you getting the best value for your ICT equipment?**  
eir Business can help you source the best-in-class equipment for your specific requirements.
- ✓ **If you're working with several ICT equipment partners to source and design your ICT solutions you may be experiencing overlap and cost inefficiencies. By consolidating your supplier relationships into one single partner - eir Business - you can get better value and superior service for all your ICT equipment, whether you need a single product or a strategic solution.**
- ✓ **Largest range of equipment and peripherals**  
Use eir Business as your single ICT equipment partner and gain access to a comprehensive range of leading equipment brands. Whether you know the exact equipment specification you need and require a reliable partner to get it to you cost effectively and on time, or you require advice to select the right product, we can help.
- ✓ **Long-standing vendor relationships**  
Our vendor relationships mean excellent value and fast delivery for all your equipment needs and peripherals, including IP phones, voice recording, switches, routers, headsets, racks and communications cabinets, cables, firewalls and power. We also provide complete Maintenance and Support on all ICT equipment.
- ✓ **Single products or strategic solutions**  
Whether you want to install the network devices we supply yourself, or prefer an expert to do that for you, eir Business can help: our specialists can install and maintain all the ICT equipment we sell. We also design integrated solutions, no matter how large or small your business need. Ask your Account Manager about solution design and delivery from our Professional Services team, and about our data and voice solutions that can improve efficiency for your business.
- ✓ **Proactive managed network services and solutions**  
Did you know that some of Ireland's largest public and private organisations have partnered with eir Business for proactive monitoring and management of their networks? Your Account Manager can tell you more about our managed network services, which offer you real-time insights into device performance, capacity and stability, to help you ensure uninterrupted service for your mission-critical network.

## Key benefits

- ✓ Complete ICT equipment solutions, maintenance and support
- ✓ Ireland's most comprehensive range of leading equipment brands
- ✓ All equipment is supplied with and complies with vendor service and software compliance contracts

## ICT Equipment



### Your questions answered

#### Does eir Business offer non-Cisco equipment as well?

Yes. We offer the widest portfolio of ICT equipment in Ireland from brands including Cisco, Avaya, Fortinet, RSA Security, McAfee, NICE, Unify (formerly Siemens), DataSquirt, Orange Business Services, Verint and Plantronics. Our team also has exceptional Cisco expertise: we hold multiple Partner of the Year awards and extensive Cisco specialisations, and we can help you take advantage of Cisco recycling programs and trade-in discounts.

#### What's the difference between eircom and other ICT equipment suppliers?

We're not just here to sell equipment: in many cases we can also offer solution design and management to help you drive maximum value from your ICT investment. If you choose, we can provide a holistic service that encompasses security, compliance, and assurance for your network – the most important element of your business after your customers. Ask your Account Manager about our Maintenance and Support services.

#### Do you provide on-site installation and support?

Yes, we have the largest engineering force in the country, with the highest number of partner certifications. Our nationwide field engineering team has a broad range of product capabilities and are on-site when needed for hardware replacement, system configuration or troubleshooting.

#### Should I upgrade to next-generation devices?

If you're considering new technologies like IP telephony, Unified Communications or Enterprise Mobility, our advisors can offer you genuine, vendor-neutral guidance and advice. We have a full in-house team of solution architects, advisors and support engineers who can work with you on every aspect of your solution, from design and rollout through to management and support.

## Want to know more?



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speak to your  
Account Manager



@eirbusiness



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